

SERIAL 01120 - RFP ELECTRONIC PRODUCTS AND SERVICES

APRIL 30, 2007
CONTRACT PERIOD THROUGH ~~APRIL 30, 2005~~

TO: All Departments
FROM: Department of Materials Management
SUBJECT: Contract for **ELECTRONIC PRODUCTS AND SERVICES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **April 04, 2002**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

DL/mm
Attach

Copy to: Clerk of the Board
Susan Varscak, Library District
Mirheta Muslic, Materials Management



CONTRACT FOR SERVICES PURSUANT TO 01120, RFP **ELECTRONIC PRODUCTS AND SERVICES** **PROQUEST INFORMATION AND LEARNING**

This Contract is entered into this 4th day of April, 2002 by and between Maricopa County ("County"), a political subdivision of the State of Arizona, and ProQuest Information and Learning, a Michigan corporation ("Contractor") for the purchase of ELECTRONIC DATA BASE PRODUCTS.

1.0 TERM

- 1.1 This Contract is for a term of three (3) years, beginning on the 4th day of April 2002 and ending the 30th day of April ~~2005~~ **2007**.
- 1.2 The County may, at its option and with the agreement of the Contractor, extend the period of this Contract for additional one (1) year terms up to a maximum of Two (2) additional terms. The County shall notify the Contractor in writing of its intent to extend the Contract period at least thirty (30) calendar days prior to the expiration of the original contract period, or any additional term thereafter.

2.0 PAYMENT

- 2.1 As consideration for performance of the duties described herein, County shall pay Contractor the sum stated in Final Pricing, attached hereto and incorporated herein as Exhibit "A." Payment shall be made as set forth in the RFP and or the Best and Final Offer.
- 2.2 Payment under this Contract shall be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the purchase order. Invoices shall contain the following information: purchase order number, item numbers, description of supplies and/or services, sizes quantities, unit prices, and extended totals and applicable sales/use tax. The County is not subject to excise tax.

3.0 DUTIES

- 3.1 The Contractor shall perform all duties stated in the Agreed Scope of Work as responded to in the RFP, and the attached licensing agreement attached hereto and incorporated herein as Exhibit "B."
- 3.2 Contractor shall perform services at the location(s) and time(s) stated in Exhibit "B," or in the purchase order requesting such services.

4.0 TERMS & CONDITIONS

4.1 INDEMNIFICATION AND INSURANCE:

4.1.1 Indemnification.

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless the County, its agents, representatives, officers, directors, officials, and

employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees and costs, relating to this Contract.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the negligence of the County.

4.1.2 Insurance Requirements.

Contractor, at its own expense, shall purchase and maintain the herein stipulated minimum insurance with companies duly licensed, possessing a current A.M. Best, Inc. Rating of B++6, or approved unlicensed companies in the State of Arizona with policies and forms satisfactory to the County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of the County, constitute a material breach of this Contract.

The Contractor's insurance shall be primary insurance as respects the County, and any insurance or self-insurance maintained by the County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect the County.

The Contractor shall be solely responsible for the deductible and/or self-insured retention and the County, at its option, may require the Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

The County reserves the right to request and to receive, within ten (10) working days, certified copies of any or all of the herein required insurance policies and/or endorsements. The County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of the County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name the County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The insurance policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against the County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

4.1.2.1 Commercial General Liability. Contractor shall maintain Commercial General Liability insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision, which would serve to limit third party action over claims.

The Commercial General Liability additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 11 85, and shall include coverage for Contractor's operations and products and completed operations.

If the Contractor subcontracts any part of the work, services or operations awarded to the Contractor, Contractor shall purchase and maintain, at all times during prosecution of the work, services or operations under this Contract, an Owner's and Contractor's Protective Liability insurance policy for bodily injury and property damage, including death, which may arise in the performance of the Contractor's work, service or operations under this Contract. Coverage shall be on an occurrence basis with a limit not less than \$1,000,000 per occurrence, and the policy shall be issued by the same insurance company that issues the Contractor's Commercial General Liability insurance.

4.1.2.2 Automobile Liability. Contractor shall maintain Automobile Liability insurance with an individual single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to Contractor's vehicles (whether owned, hired, non-owned), assigned to or used in the performance of this Contract.

4.1.2.3 Workers' Compensation. The Contractor shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$1,000,000 for each accident, \$1,000,000 disease for each employee, and \$1,000,000 disease policy limit.

If any work is subcontracted, the Contractor will require Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of the Contractor.

4.1.3 Certificates of Insurance.

Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy (ies) required by this Contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of the Contractor's work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to the County fifteen (15) days prior to the expiration date.

4.1.4 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty- (30) day's prior written notice to the County.

4.2 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Bank of America MasterCard Procurement Card, or other procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract.

4.3 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County at its option to utilize the Internet to place orders under this Contract.

4.4 NOTICES:

All notices given pursuant to the terms of this Contract shall be addressed to:

For County:

Maricopa County
Department of Materials Management
Attn: Director of Purchasing
320 West Lincoln Street
Phoenix, Arizona
85003

For Contractor:

ProQuest Information and Learning
Vice President of Sales
300 North Zeeb Road
Ann Arbor, MI
48103

4.5 REQUIREMENTS CONTRACT:

Contractor signifies its understanding and agreement by signing this document, that this Contract is a requirements contract. This Contract does not guarantee any purchases will be made. Orders will only be placed when County identifies a need and issues a purchase order.

Contractor shall take no action under this Contract unless specifically requested by County, which shall submit a written purchase order to Contractor requesting that work be performed or product be delivered.

County reserves the right to cancel purchase orders within a reasonable period of time after issuance. Should a purchase order be canceled, the County agrees to reimburse the Contractor for actual and documented costs incurred by the Contractor pursuant to the purchase order. The County will not reimburse the Contractor for any costs incurred after receipt of cancellation, or for lost profits, or shipment of product or performance of services prior to issuance of a purchase order.

Contractor agrees to accept verbal cancellation of purchase orders.

4.6 ESCALATION:

Any requests for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Producer Price Index or by performing a market survey.

4.7 TERMINATION:

County may unconditionally terminate this Contract for convenience by providing thirty (30) calendar days advance notice to the Contractor.

County may terminate this Contract if Contractor fails to pay any charge when due or fails to perform or observe any other material term or condition of the Contract, and such failure continues for more than ten (10) days after receipt of written notice of such failure from County, or if Contractor becomes insolvent or generally fails to pay its debts as they mature.

4.8 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

4.9 OFFSET FOR DAMAGES;

In addition to all other remedies at law or equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

4.10 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete products and/or services provided under this Contract. If a requirement is deleted, payment to the Contractor will be reduced proportionately to the amount of service reduced in accordance with the bid price. If additional services and/or products are required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

4.11 SUBCONTRACTING:

The Contractor may not assign this Contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County, which shall not be unreasonably withheld. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

4.12 AMENDMENTS:

All amendments to this Contract must be in writing and signed by both parties.

4.13 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

4.14 AUDIT DISALLOWANCES:

If at any time County determines that a cost for which payment has been made is a disallowed cost, such as overpayment, County shall notify the Contractor in writing of the disallowance. County shall also state the means of correction, which may be but shall not be limited to adjustment of any future claim submitted by the Contractor by the amount of the disallowance, or to require repayment of the disallowed amount by the Contractor.

4.15 VALIDITY:

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of this Contract.

4.16 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as provided by law. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

4.17 INTEGRATION

This Contract represents the entire and integrated agreement between the parties and supersedes all prior negotiations, proposals, bids, communications, understandings, representations, or agreements, whether oral or written, express or implied.

IN WITNESS WHEREOF, this Contract is executed on the date set forth above.

CONTRACTOR

AUTHORIZED SIGNATURE

PRINTED NAME AND TITLE

ADDRESS

DATE

MARICOPA COUNTY

BY: _____
DIRECTOR, MATERIALS MANAGEMENT

DATE

BY: _____
CHAIRMAN, BOARD OF SUPERVISORS

DATE

ATTESTED:

CLERK OF THE BOARD

DATE

APPROVED AS TO FORM:

MARICOPA COUNTY ATTORNEY

DATE

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

S027402/B0604225

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES

ACCEPT PROCUREMENT CARD: NO

OTHER GOV'T AGENCIES IN ADDITION TO LIBRARIES LISTED MAY USE THIS CONTRACT: NO

LOT I
The pricing below is based on (check the appropriate entry):
Number of Registered Card Holders x
Number of Sites
Number of Terminals
Budget
Other, please specify:

The pricing in this section is guaranteed if all 8 Libraries purchase these products.

Product with Unlimited Users & Remote Access One Invoice submitted annually to MCLD	Pricing		
	Product Cost	Remote Access	Total Price
Digital Sanborn Maps (Arizona)	\$ 23,200.00	\$ -	\$ 23,200.00

Additional Information or Notes:

Pricing per individual library

Product with Unlimited Users & Remote Access Individually Billed	Pricing							
	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
Digital Sanborn Maps (Arizona)	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00	\$ 2,900.00

Additional Information or Notes:

Pricing per individual library

Product with Selected Users & Remote Access Individually Billed	Pricing							
	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
Simultaneous Users per Library	2	3	5	3	2	unlimited	2	2
Digital Sanborn Maps	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information or Notes:

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

LOT A (added 01/02/03)

The pricing in this section is guaranteed if all 8 Libraries purchase the product.

Additional Information or Notes:

Product with Unlimited Users & Remote Access	Pricing			% off	All product prices include remote access.
One Invoice submitted to annually to MCLD	Product Cost	Remote Access	Total Price	prev. quote	Savings when all the libraries purchase:
National Newspapers 5	\$94,944	n/c	\$94,944	Less 20%	National News 5 is \$13,640.
<i>The New York Times</i>	\$72,144	n/c	\$72,144	Less 20%	NYT is \$5,136.
<i>Arizona Daily Star</i>	\$20,340	n/c	\$20,340	n/a	Discount is 50% off list price.
bigchalk Library Plus (w/ New York Times)	\$107,720	n/c	\$107,720	n/a	BigChalk Library Plus (w/ NYT) is \$754
bigchalk Library Plus	\$87,492	n/c	\$87,492	n/a	BigChalk Library Plus is \$1,487
bigchalk Library (w/ New York Times)	\$87,492	n/c	\$87,492	n/a	BigChalk Library (w/ NYT) is \$1,487
bigchalk Library	\$67,320	n/c	\$67,320	n/a	bigchalk Library is \$1,077
Heritage Quest Online	\$54,045	n/c	\$54,045	Less 9%	Heritage Quest Online is \$811

Pricing per individual library

Product with Unlimited Users & Remote Access	Pricing								TOTAL
Individually Billed	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe	
National Newspapers 5	\$9,416	\$9,792	\$12,904	\$10,544	\$8,456	\$38,192	\$9,912	\$9,368	\$108,584
<i>The New York Times</i>	\$4,656	\$5,344	\$10,616	\$9,800	\$3,056	\$33,688	\$5,544	\$4,576	\$77,280
<i>Arizona Daily Star</i>	\$1,526	\$1,526	\$3,662	\$2,136	\$915	\$15,255	\$2,441	\$3,051	\$30,512
bigchalk Library Plus (w/ <i>The New York Times</i>)	\$5,278	\$5,278	\$12,819	\$7,433	\$3,124	\$53,860	\$8,510	\$10,664	\$106,966
bigchalk Library Plus	\$4,287	\$4,287	\$9,624	\$6,037	\$2,537	\$43,659	\$6,912	\$8,662	\$86,005
bigchalk Library (w/ <i>The New York Times</i>)	\$4,287	\$4,287	\$9,624	\$6,037	\$2,537	\$43,659	\$6,912	\$8,662	\$86,005
bigchalk Library	\$3,299	\$3,299	\$8,011	\$4,645	\$1,952	\$33,660	\$5,318	\$6,059	\$66,243
HeritageQuest Online	\$2,648	\$2,648	\$6,485	\$3,729	\$1,567	\$27,023	\$4,270	\$4,864	\$53,234
	\$4,200	\$4,275	\$8,273	\$6,293	\$2,070	\$16,380	\$4,350	\$3,383	\$49,224
Ancestry Library Edition	\$4,335	\$4,425	\$9,248	\$6,817	\$2,303	\$18,060	\$4,523	\$4,510	\$54,221

Additional Information or Notes:

All product prices include remote access, except for ancestry library edition, for which, remote access is not available.

Please note that bigchalk products, which provide valuable resources to

K-12 students and for answering many ready reference

questions, do not have the search capabilities

of ProQuest-platform-based resources.

HeritageQuest Online Plus									
Ancestry Library Edition Package	\$7,350	\$7,425	\$15,243	\$11,405	\$3,826	\$29,963	\$7,500	\$6,860	\$89,572

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

LOT F, Added 04/20/05

The pricing below is based on (check the appropriate entry):

<u>Number of Registered Card Holders</u>	<u>XXXX</u>
<u>Number of Sites</u>	
<u>Number of Terminals</u>	
<u>Budget</u>	
<u>Other, please specify:</u>	

Pricing per individual library

Product with Specified Simultaneous Users	Glendale	MCLD	Peoria	Phoenix	Scottsdale	Tempe
AncestryPlus	2,520.00	3,990.00	1,405	2,520.00	2,520.00	3,990.00

The pricing in this section is guaranteed if all 6 Libraries purchase the products.

Product with Specified Simultaneous Users Central Billing	Pricing		
	Product Cost	Remote Access	Total Price
Ancestry Plus	16,945.00	N/a	16,945.00
		Lot F TOTAL=	16,945.00

Additional Information or Notes:
An additional five percent (5%) discount will be accessed if two or more institutes
Receive the AncestryPlus Database.

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

LOT J (added 06/10/04)

The pricing below is based on (check the appropriate entry):

Number of Registered Card Holders _____

Number of Sites X

Number of Terminals _____

Budget _____

Other, please specify: _____

The pricing in this section is guaranteed if all 8 Libraries purchase these products.

Additional Information or Notes:

Product with Unlimited Users & Remote Access One Invoice submitted annually to MCLD	Pricing		
	Product Cost	Remote Access	Total Price
Renaissance	\$25,200	\$0.00	\$25,200 (42 Sites)
Researcher	\$42,525	\$0.00	\$42,525 (42 Sites)

Pricing per individual library

Product with Unlimited Users & Remote Access Individually Billed	Pricing							
	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
Renaissance	\$2,160.00	\$2,160.00	\$8,840.00	\$2,160.00	\$1,440.00	\$8,840.00	\$2,880.00	\$720.00
Researcher	\$3,645.00	\$3,645.00	\$14,917.50	\$3,645.00	\$2,430.00	\$14,917.50	\$4,860.00	\$1,215.00
	(3 sites)	(3 sites)	(13 sites)	(3 sites)	(2 sites)	(13 sites)	(4 sites)	(1 site)

Additional Information or Notes:

The above costs for Researcher include a 10% discount per Library taken off the \$1,350 per site cost; discount is based on the multiple site discount schedule.

If multiple sites (site = branch library) purchase Researcher the following discount schedule would be applied:

1-9 sites = 10% discount off the \$1,350 per site

10-20 sites = 15% discount off the \$1,350 per site

21-30 sites = 20% discount off the \$1,320 per site

31-above sites = 25% discount off the \$1,350 per site

Active Researcher licensees are eligible to purchase Renaissance at a 50% discount off the list price (\$800) for use at the same site.

Renaissance would be \$400 per site for above libraries with the purchase of Researcher.

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

LOT N (added 06/10/04)

The pricing below is based on (check the appropriate entry):

Number of Registered Card Holders _____
Number of Sites _____ X _____
Number of Terminals _____
Budget _____
Other, please specify: _____

The pricing in this section is guaranteed if all 8 Libraries purchase the product.

Additional Information or Notes:

Product with Unlimited Users & Remote Access One Invoice submitted annually to MCLD	Pricing		
	Product Cost	Remote Access	Total Price
NetSelect	\$25,200.00	\$0.00	\$25,200.00

(42 Sites)

Pricing per individual library

Product with Unlimited Users & Remote Access	Pricing							
Individually Billed	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
NetSelect	\$2,160.00	\$2,160.00	\$8,840.00	\$2,160.00	\$1,440.00	\$8,840.00	\$2,880.00	\$720.00
	(3 sites)	(3 sites)	(13 sites)	(3 sites)	(2 sites)	(13 sites)	(4 sites)	(1 site)

Additional Information or Notes:

Active Researcher licensees are eligible to purchase Renaissance at a 50% discount off the list price (\$800) for use at the same site.
NetSelect would be \$400 per site for above libraries with the purchase of Researcher.

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106

LOTs D, H, J, & N Inclusive of all products (added 06/10/04)

The pricing below is based on (check the appropriate entry):

Number of Registered Card Holders

Number of Sites X

Number of Terminals

Budget

Other, please specify:

The pricing in this section is guaranteed if all 8 Libraries purchase all products.

Additional Information or Notes:

Product with Unlimited Users & Remote Access One Invoice submitted annually to MCLD	Pricing			
	Product Cost	Remote Access	Total Price	
Government Reporter	\$25,200.00	\$0.00	\$25,200.00	(42 Sites)
Discoverer Deluxe	\$18,900.00	\$0.00	\$18,900.00	(42 Sites)
Renaissance	\$25,200.00	\$0.00	\$25,200.00	(42 Sites)
Researcher	\$42,525.00	\$0.00	\$42,525.00	(42 Sites)
NetSelect	\$25,200.00	\$0.00	\$25,200.00	(42 Sites)

Pricing per individual library

Product with Unlimited Users & Remote Access Individually Billed	Pricing							
	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
Government Reporter	\$2,160.00	\$2,160.00	\$8,840.00	\$2,160.00	\$1,440.00	\$8,840.00	\$2,880.00	\$720.00
Discoverer Deluxe	\$1,620.00	\$1,620.00	\$6,630.00	\$1,620.00	\$1,080.00	\$6,630.00	\$2,160.00	\$540.00
Renaissance	\$2,160.00	\$2,160.00	\$8,840.00	\$2,160.00	\$1,440.00	\$8,840.00	\$2,880.00	\$720.00
Researcher	\$3,645.00	\$3,645.00	\$14,917.50	\$3,645.00	\$2,430.00	\$14,917.50	\$4,860.00	\$1,215.00
NetSelect	\$2,160.00	\$2,160.00	\$8,840.00	\$2,160.00	\$1,440.00	\$8,840.00	\$2,880.00	\$720.00
	(3 sites)	(3 sites)	(13 sites)	(3 sites)	(2 sites)	(13 sites)	(4 sites)	(1 site)

Additional Information or Notes:

The above costs for Researcher include a 10% discount per Library taken off the \$1,350 per site cost; discount is based on the multiple site discount schedule.

If multiple libraries purchase Researcher the following discount schedule would be applied to list price to determine final cost:

1-9 sites = 10% discount off the \$1,350 per site list price

10-20 sites = 15% discount off the \$1,350 per site list price

21-30 sites = 20% discount off the \$1,320 per site list price

31-above sites = 25% discount off the \$1,350 per site list price

Active Researcher licensees are eligible to purchase Renaissance at a 50% discount off the list price for use at the same site.

Renaissance, Government Reporter, and NetSelect would be \$400 per site for above libraries with the purchase of Researcher.

Discoverer Deluxe would be \$300 per site for the above libraries with the purchase of Researcher

Purchase of Discoverer Deluxe without Researcher would qualify for multiple site discounts at the same percentages as above - to be taken off the \$600 list price.

LOT (added 06/10/04)

Vendor Name:

Indicate in the space provided below, and on additional pages if necessary, other fees, charges, and discounts

The pricing in this section is guaranteed if all 8 Libraries purchase the product.

Additional Information or Notes:

Additional Costs or Discounts - Central Billing	Pricing
Multiple Product Discounts:	*
Software Fees (not including licensing fees):	\$
Consulting and Training Fees:	\$
Additional Pricing or Other Fees or Charges: All expenses not included in base price must be itemized	
	\$
	\$
	\$
	\$

TOTAL Additional Fees	\$0.00
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***Active licensees of SIRS Researcher are entitled to purchase SIRS Government Reporter proposed under Lot D, SIRS Renaissance proposed under Lot J, SIRS NetSelect proposed under Lot N at a discounted price of \$400 per site and SIRS Discoverer Deluxe proposed under Lot H at a discounted price of \$300 per site.**

Pricing per individual library

[illegible]

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 ~~INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106~~

Pricing per individual library with set number of users

Product with Selected Users & Remote Access: CULTUREGRAMS REPORTS Individually Billed	Pricing							
	Chandler	Glendale	MCLD	Mesa	Peoria	Phoenix	Scottsdale	Tempe
Users per Library (cardholders)	83000	79079	190187	133342	56000	850000	142000	160000
	\$2,526	\$2,439.74	\$4,568.46	\$3,516.83	\$1,932	\$14,775.00	\$3,677	\$4,010

Additional Information or Notes:

Total cost for ALL 8 libraries:

<u>1 year</u>	<u>3 year (includes 10% discount)</u>	<u>5 year (includes 15% discount)</u>
\$26,163.71	\$70,642.01	\$111,195.76

Additional 10% discount will
be given for multi-year
contracts paying upfront

Additional Information or Notes:

*Active licensees of SIRS Researcher are entitled to purchase SIRS Government Reporter proposed under Lot D, SIRS Renaissance proposed under Lot J, SIRS NetSelect proposed under Lot N at a discounted price of \$400 per site and SIRS Discoverer Deluxe proposed under Lot H at a discounted price of \$300 per site.

PROQUEST, 300 N ZEEB, ANN ARBOR, MI 48103 ~~INFORMATION AND LEARNING COMPANY, PO BOX 1346, ANN ARBOR, MI 48106~~

S027402/B0604225

Terms:	NET 30
Vendor Number:	W000001950 X
Telephone Number:	800-521-0600
Fax Number:	734/997-4269
Contact Person	Lettie Bennett Randy Hassan
E-Mail Address (REP)	lettie.bennett@il.proquest.com info@il.proquest.com
Company Web Site:	www.proquest.com
Insurance Certificate	Required
Contract Period:	To cover the period ending April 30, 2005 2007.